

# Colorado's Agricultural Export Trends

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Timothy J. Larsen, Senior International Marketing Specialist  
Colorado Department of Agriculture, Markets Division

Colorado's agricultural exports dropped in 2004 due to the closed markets in Asia for Colorado and U.S. beef. The loss of the largest export market (Japan) for U.S. beef has reduced Colorado's total exports.

Colorado's top agricultural export product category continues to be beef and meat

<b>Colorado's agricultural exports</b>					
<i>Value in US Million dollars</i>					
<u>Commodity</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005*</u>	<u>2006**</u>
Beef and meat products	317.5	295.9	210.1	220.8	217.9
Hides and furs	148.2	149.2	156.5	150.9	150.9
Course grains/feed/fodder	174.7	130.7	153.4	131.6	164.7
Wheat, flour & products	148.7	119.9	200.3	161.3	157.3
Fruit, vegetables-fresh/proc.	76.3	74.0	69.2	75.4	82.7
Misc. Processed foods & ag prod.	44.6	44.5	46.8	47.4	46.5
Dairy	13.1	13.0	16.9	22.5	22.5
Animal fats/oils	<u>29.5</u>	<u>36.8</u>	<u>34.6</u>	<u>34.4</u>	<u>35.2</u>
TOTAL	965.8	956.4	895.4	851.7	855.1

\* USDA Projection; \*\*USDA Forecast

products despite the loss of key export markets in 2004. These markets remain closed in 2005 and will continue to reduce Colorado's exports. Fortunately, Mexico opened to selected U.S.

beef products in the spring of 2004 to provide a strong market for Colorado beef. In the fall of 2005 some Asian markets have begun to open and the industry remains hopeful that the Japanese market will be opened by year end 2005. With the opening of the Japanese market we anticipate that the remaining closed markets in Asia will also open. Unfortunately, with the market closed for 2 years, the market will require several years to regain the past sales level. Colorado's other export sectors have held their global market, with wheat growing due to increased world prices and global demands.

The closed markets for Colorado beef have had a significant impact on our top export markets for agricultural products. Mexico continues as a strongest market, assisted by the continued imports of beef as well as all other import categories. Japan, Korea and

<b>Colorado's Top Agricultural Export Markets</b>				
<i>Value in US Millions</i>				
	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>
Mexico	190.5	225.7	236.3	237.6
Canada	174.7	163.1	165.1	117.6
Japan	199.3	153.5	165.3	91.7
Taiwan	74.4	78.1	60.7	55.0
China	30.9	35.4	39.8	53.2
Korea	90.8	103.5	108.0	42.8
Europe	41.9	38.0	30.3	34.9
Hong Kong	32.1	28.2	29.8	16.7

Taiwan have not imported U.S. beef since 2003 and a drop in exports to each of these markets is attributable to the lost beef markets.

Mexico continues to grow as Colorado's most important agricultural export market. Since the effective date of the NAFTA Accord,

Mexican agricultural exports have demonstrated strong growth in key Colorado sectors. U.S. Beef has experienced a growth in exports to Mexico of over 590% since 1995, while vegetable exports have grown 380% and wheat exports have grown 270%.